

# Installation-Free Tracking

## B&L's Hosting Option Makes Tracking Tapes Even Easier

by Paul Ferrill

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TRACKING BACKUP TAPES has become a high-profile task for many companies under the microscope of government regulators. Most IT departments will have to deal with tape backup in some way, at least for the foreseeable future. Choosing a solid tape management system coupled with solid processes and procedures is the only way to ensure compliance when the auditors come calling.

B&L Associates has offered its Vault-Ledger product for quite some time. Now its introduced VaultLedger OnDemand a hosted service that takes on the task without the installation and setup hassles. "We see this product appealing to the IT department with limited resources that just doesn't want to deal with the hassles of installing and maintaining one more application," says L.J. DiCarlo of B&L Associates.

Documentation is one key piece for meeting the auditor's requirements. VaultLedger OnDemand generates a complete audit trail to help with regulations including Sarbanes-Oxley, HIPAA, and Gramm-Leach-Bliley.

Getting started with the service is as simple as filling out

a form over the Web. Once that's complete you're ready to start tracking tapes.

Paul Foret is an IT consultant for a large financial services firm. "We decided to go with the VaultLedger OnDemand product for sever-

NetBackup Vault, and Tivoli Storage Manager.

"We manage a total of around 550 tapes and typically handle 115 going both off-site and returning. VaultLedger On-Demand handles all the reporting and

software installations or upgrades. The initial cost is much lower than purchasing the product outright and requires no resources to run or maintain.

While there are a number of companies that offer tape tracking software, as does B&L, you'll have a hard time finding any that offer a service like VaultLedger OnDemand. Offering VaultLedger as a service puts B&L ahead of its traditional competitors and gives it another attractive option for new and existing customers.

### Snapshot

#### B&L Associates VaultLedger OnDemand

\$250 per month

Tracks your important backup tapes without the need to install or update a local software application

[www.Processor.com/VaultLedger](http://www.Processor.com/VaultLedger)

al reasons. First, we already had a relationship with B&L, so we trusted them as a company. Second, the product met our needs for a more robust tape tracking and reporting tool," says Foret.

VaultLedger OnDemand works with the same list of legacy and open environments as the local installation version. It supports reports from multiple applications including CA-1, RMM, BL/LIB, Symantec

scheduling so that all we have to do is physically move the media. The reporting tools generate all the information we need to meet our regulatory compliance needs," says Foret.

Automated tracking and flexible reporting make VaultLedger OnDemand an easy choice for any organization needing to comply with stringent regulatory auditing requirements. Because it is a hosted service, there are no

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